

# **Oracle Support Optimization**

Right-Size & Extend Oracle Support

# The Pressure to Reduce Spend Has Never Been Greater

CIOs and IT leaders are challenged to drive innovation and modernize legacy systems, while also significantly reducing costs. A common approach among Oracle users is to leave Oracle Support for a thirdparty provider, only to realize that moving to 'low-cost' support was a costly mistake, and that remaining on a comprehensive Oracle Support contract was the right choice all along.

## The High Cost of 'Low-Cost' Support

Third parties boldly advertise they'll 'slash your support bill' or 'save you 50% off Oracle Support costs.' But cost isn't-and should never be—the only consideration.

Third-party support providers provide simple consultancy services around your Oracle estate and inventory. They cannot upgrade you to the latest releases nor administer source code changes, critical upgrades, or security patches. When you eventually need to return to Oracle for upgrades and support, it will be very costly.

Finally, the risk of an audit increases when you leave Oracle Support, as Oracle will likely initiate an audit to protect their intellectual property.

## We Right-Size Oracle Support

Leveraging proprietary tools, technologies, and our unique Oracle relationships, we can bring you back to Oracle at a lower cost, or 'right-size' your existing Oracle Support contract to retain good standing with Oracle. We help you reduce spend without compromise, through:



Software Asset Management



Consolidation & **Optimization of Oracle Contracts** 



**Data Assessments** & Inventory **Adjustments** 



**Cloud Readiness** & Compatibility Assessments



#### **Contact Us for Oracle Support Optimization if:**

- You're with third-party support and need assistance getting back to Oracle
- You're considering leaving Oracle Support for thirdparty support
- You need assistance with an Oracle Support contract renewal or negotiation

Our Oracle experts are standing by to help.

### **About Data Intensity**

Data Intensity is an Oracle Strategic MSP partner delivering managed services for the complex lifecycle of Oracle-powered workloads. Offering a complete portfolio under one roof, we provide full-stack, technical, and functional application managed services on any cloud.

Additionally, we maximize and future-proof our clients' Oracle investments through effective license position assessments and cloud-independent migration services. Learn more at www.dataintensity.com.



Expertise in Software Asset Management E-Business Suite North America & Western Europe