



RESALE SOLUTIONS

Benefits

- Trusted Adviser and Independent Architecture Design Capabilities
- Full-Service Capabilities
- Design-Procure-Implement-Support Managed Services
- Oracle License Management Services

Too often, the cost of acquiring new hardware, software, and services for the lowest possible price creates a hidden value gap that many enterprises soon discover the hard way.

All organizations are keen to ensure the value they receive from a value-added reseller or solution provider goes beyond simply obtaining the highest discounts possible. In the ever-expanding world of technology advancements, innovations and deployment options require a strong skill set in architectural design. In many cases, organizations are learning how to architect solutions on the fly and require a “technology-advisory committee” model comprising multiple vendors’ opinions and promises of excellence and superiority. How do you manage those situations and ensure nimble and accurate transitions to new technologies?

Top Benefits of Working With a Value-Added Reseller With Professional and Managed Services



- + Customer-Focused
- + Unbiased Design Inputs
- + Full Spectrum of Services
- + Vertical Expertise

- Ability to resell full complement of Oracle EBS, DB, MW, SaaS, IaaS, PaaS services
- As an AWS Advanced Consulting Partner, we can resell the full spectrum of the Amazon Cloud portfolio
- Being a Microsoft Gold Partner enables us to resell the full spectrum of the Microsoft portfolio
- Being an Oracle Engineered Systems Platinum Partner enables us to design, implement, and support global engineered systems platforms



Technology Asset Management Benefits

Precise Architecture Design Service

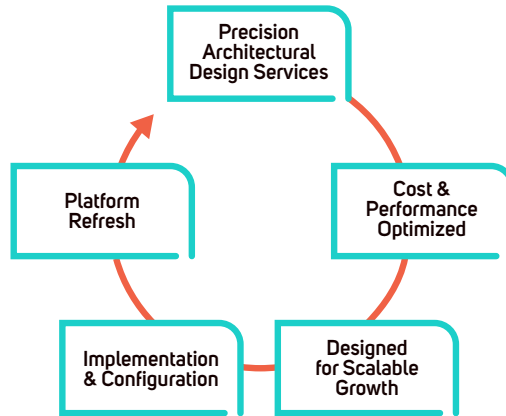
With every new asset, whether hardware, software, or services, Data Intensity designs the solution mapped to key business challenges.

Cost/Performance Optimization

Enabling the fastest path-to-cost benefit and scalability matched to your business processes.

Expert Installation/Implementation

From design to acquisition to expert delivery, Data Intensity provides critical services as the foundation to get to the fastest time-to-adoption



Data Intensity's strategic partnerships with Oracle, AWS, and Microsoft along with an ever-expanding ecosystem of third-party technology vendors ensure our capabilities can lead technology transitions for our customers. Our life-cycle approach to technology asset management for our customers ensures that when we design a custom solution, we can deliver those assets that include precision architectural design services, optimized for cost, performance, and scalable growth. Also included are the initial installation and implementation services in addition to our performing platform refresh services.

Unique Capabilities

- + Single-source vendor to design, procure, implement, and support your critical technology needs
- + 2,800+ staff technology certifications across applications, middleware, integration databases, Oracle Engineered Systems, and multi-cloud platforms
- + 6,200+ application, database, middleware, and Engineered Systems upgrades
- + Certified Oracle Global EIS Installation Partner
- + Oracle license audit expertise

Related Services and Solutions

- Professional Services
- Enterprise Application Solutions
- Oracle License Solutions
- Data & Data Management Solutions
- Hybrid Cloud Platform Solutions



Data Intensity is the largest independent multi-cloud services provider focused on managing mission-critical applications and services in a hybrid cloud world. Our purpose-built solutions and services focus on the life-cycle design, implementation, support, and operation of technologies and platforms that power our customers' business processes. Customers choose Data Intensity because we allow them to focus on their critical business needs while we focus on their applications and multi-cloud investments.