

# ORACLE LICENSE MANAGEMENT-AS-A-SERVICE

## Oracle License Management-as-a Service (LMaaS)

Data Intensity's License Management-as-a-Service (LMaaS) enables customers to employ a proactive approach to the management of their Oracle software assets.

## Don't Wait for an Audit

With the ever-increasing frequency of Oracle audits, it's more critical than ever for customers to proactively manage their licenses. The complexity of Oracle's application and technology licensing rules, the proliferation of hybrid cloud deployments, and the requirements for IT departments to be nimble and responsive create a minefield for anyone responsible for software license compliance. A one-time review of a customer environment just doesn't cut it anymore – deploy the tools and processes to ensure that they are always in compliance.

## Set a Baseline

Data Intensity uses proprietary tools for the discovery of software assets, and combines this technology with deep expertise in Oracle software licensing and asset management to create a baseline. In addition, we review a customer's processes for deploying and retiring software licenses, and make recommendations on implementing an approach that virtually eliminates license waste. We issue a report covering the results of the audit and our recommendations for moving forward. Depending on the results of the baseline and further discussions, we can help customers to achieve compliance by:

- Re-architecting or reconfiguring uncompliant systems
- Minimizing usage by right-sizing license counts
- Reselling application and technology licenses when right-sizing doesn't address the gaps

## Stay in Compliance

- Once we establish a baseline, we help customers stay in compliance by:
- Running our proprietary software asset management (SAM) tool to detect any unapproved software installations for a customer defined period
- Creating and monitoring SMA processes that ensure new licenses are deployed in a controlled manner, and existing licenses are reviewed regularly for applicability
- Offering a suite of add-on services to provide safeguards at all levels of the technology stack including:
  - Recommendations to migrate to a more cost efficient platform
  - Drive hardware efficiency through hybrid cloud technologies
  - Migration across virtualization technologies
- Answering any licensing questions and providing resell services if required

#### **BENEFITS**

**Metering** – Provides an accurate count and report of deployed licenses to reconcile against license entitlements

**Optimization** – Ensures licenses are properly managed and systems are not overarchitected

**Standardization** – Reduces the variability associated with software versions

**Monitoring** – Proactively police environments to ensure proactive monitoring to identify unapproved software deployments are identified and corrected

#### **PRICING**

- Annual pricing
- Predictable fixed monthly cost
- Minimum \$1000/month
- Based on size and complexity of your environment

## **Manage Your Spend**

We help customers produce analysis on their Total Cost of Ownership (TCO) and Return on Investment (ROI) to proactively manage and stabilize their license spend. Got a new project? Acquiring a new company? Let us help you provide the data required to justify spend. Want to charge back licensing to individual departments? We can help.

# **Licensing Gotchas**

Data Intensity LMaaS solutions help customers provide transparency and visibility of

- Use of on-premises or hosted virtualization
- Use of public cloud
- Non-human devices
- · EBS custom responsibilities
- Customizations and integrations
- · Dependent products
- License minimums and restricted use
- System topology (High Availability)
- · Backup and Disaster recovery

Add-On Services for End-to-End Software Asset Management We provide additional complementary services designed to provide an end-to-end SAM for more complex environments.

- Audit Defense provides dedicated Data Intensity license management team
  to manage the licensing process and maintenance --completing forms, running
  scripts, and validating data returned by Oracle's LMS to keep your organization in
  compliance.
- CEMLI Management enables our functional development team to catalog your
  application customizations and offer detailed license compliance reviews for new
  customizations to ensure they are not impacting license compliance.
- User License Management offers Application administration to ensure application licenses are deployed effectively includes regular review of active users, responsibility assignments, and responsibility/function mapping.
- Technical Services provides a technical resources to make changes to topologies, update configurations, and migrate platforms to ensure you are effectively leveraging your Oracle technology licenses.

At Data Intensity, we work with hundreds of customers daily in support of their Oracle investments. Our customers utilize their investments to run their businesses, yet many of them inadvertently make mistakes in a complex license structure that can put their organization in a costly exposure profile. LMaaS solves that concern so our customers can focus on driving business growth.

### **About Data Intensity**

Data Intensity is the leading independent provider of managed and cloud consulting services for enterprise databases, applications, business intelligence solutions and analytics. The company combines best-of-category technology, world-class services, a flexible business model, and deep-rooted expertise gained from hundreds of successful deployments. Our mission is to cost-effectively support the full scope of a customer's enterprise data lifecycle.

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